



TOHOKU TECHNO ARCH
株式会社 東北テクノアーチ

How to Commercialize University Technology

– Tech Transfer Services –

Tohoku Techno Arch Co., Ltd.
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「産」と「学」をつなぐ架け橋

Leading you to
Successful Industrialization

Tohoku Techno Arch Co., Ltd.

TOHOKU TECHNO ARCH Proposes The Best Scheme For Your Industrialization

Various contract schemes are available according to your business model

The use of intellectual property is not uniform, and the best scheme of contract for one business may not be suitable for another. In light of these circumstances, Tohoku Techno Arch catches up the business structure of the company and can propose contract terms regardless of the format. As an example, the parameters such as exclusiveness/non-exclusiveness of the rights, license fields, and payment method are negotiable.

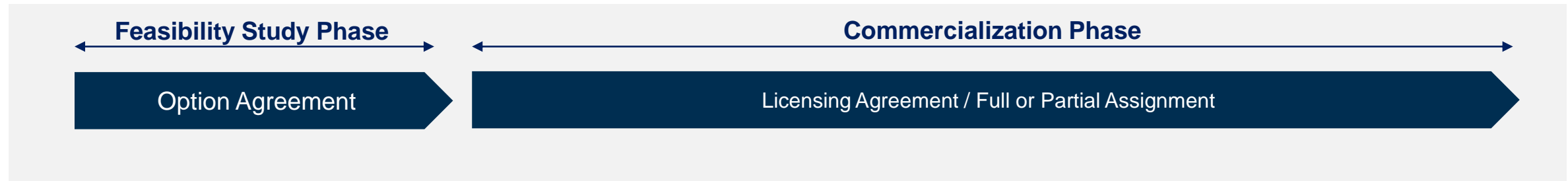
		Overview	Payment
Full/Partial Assignment		Assign full/partial right of the IP	Lump Sum Fee Running Royalty Minimum Royalty Fixed Price Royalty etc.
Licensing Agreement	Exclusive	Grant exclusive license to work on the IP	
	Non-Exclusive	Grant non-exclusive license to work the IP	
Option Agreement	Exclusive	<ul style="list-style-type: none"> • Disclose technical information • License nor Option shall not be granted to any other 3rd parties during this contract. • Technical consulting from inventors in the extent possible 	Lump Sum Fee etc.
	Non-Exclusive	<ul style="list-style-type: none"> • Disclose technical information • Exclusive License nor Exclusive Option shall not be granted to any other 3rd parties during this contract • Technical consulting from inventors in the extent possible 	

*All contents above shall be for your reference and not be guaranteed.

TOHOKU TECHNO ARCH Provides Technology Transfer As One-Stop Service

Start from Option Agreement as the first step for commercialization

Deep feasibility study of university technology is essential for the company. On the other hand, university technologies are basically published externally, and it is not rare case that many companies have interest in one technology at the same time. In this case, companies other than the one that has firstly concluded an exclusive contract with the university will miss the opportunity to utilize the technology. By entering into Option Agreement, it is possible to prevent technology from being monopolized by other companies and to conduct sufficient feasibility studies.



We can coordinate Joint Research to solve additional technical issues

As a result of studying the commercialization of university technology, technical issues that need to be solved before commercialization may be found. In this case, instead of giving up on commercialization, we propose solutions to these issues through joint research. We will contribute to more reliable commercialization by delivering IP generated through this Joint Research as a package. Universities have experts in a wide range of disciplines and can sometimes propose cross-disciplinary development activities.





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